

FAMILY FIRST LIFE LEVEL GUIDE



PRODUCER LEVELS

PRODUCER LEVELS ARE OBTAINED BY PERSONAL IP PRODUCTION ONLY



\$40,000 IP A MONTH



\$30,000 IP A MONTH



\$20,000 IP A MONTH



\$15,000 IP A MONTH

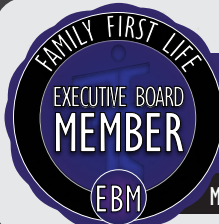


\$10,000 IP A MONTH



MANAGER LEVELS

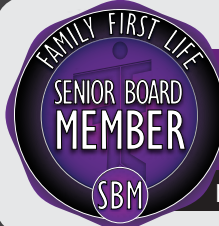
MANAGER LEVELS ARE OBTAINED BY TOTAL HIERARCHY IP VOLUME



\$3,000,000 IP A MONTH



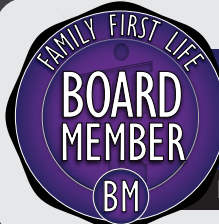
MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$2,000,000 IP A MONTH



MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG AND \$300,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$1,000,000 IP A MONTH



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG AND \$150,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$500,000 IP A MONTH



MUST MAINTAIN \$200,000 IP OUTSIDE OF YOUR TOP LEG



\$300,000 IP A MONTH



MUST MAINTAIN \$100,000 IP OUTSIDE OF YOUR TOP LEG



\$150,000 IP A MONTH



MUST MAINTAIN \$50,000 IP OUTSIDE OF YOUR TOP LEG



\$100,000 IP A MONTH



\$50,000 Max Personal Production credit at SSM and Above

At SSM FFL will create a logo for your agency based on the name and design of your choice



\$50,000 IP A MONTH



\$25,000 Max Personal Production credit at the SM level only



\$7,000,000 IP A MONTH



MUST MAINTAIN \$3,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$2,500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$6,000,000 IP A MONTH



MUST MAINTAIN \$2,500,000 IP OUTSIDE OF YOUR TOP LEG AND \$2,000,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$5,000,000 IP A MONTH



MUST MAINTAIN \$2,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$1,500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$4,000,000 IP A MONTH



MUST MAINTAIN \$1,500,000 IP OUTSIDE OF YOUR TOP LEG AND \$1,000,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$3,000,000 IP A MONTH



MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$2,000,000 IP A MONTH



MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG AND \$300,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$1,000,000 IP A MONTH



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG AND \$150,000 IP OUTSIDE OF YOUR TOP TWO LEGS