ANNUITY CARRIER COMMISSION GUIDE



GUGGENHEIM

LIFE AND ANNUITY COMPANY

Annual Production	Agency		Lifetime Production
Red \$75MM**	8.50%		
Royal \$50MM**	8.00%	Producer	
Black \$24MM**	7.50%	7.50%	\$10,000,000
Platinum \$12MM**	7.00%	7.00%	\$5,000,000
Gold	6.75%	6.75%	\$2,000,000
Silver	6.50%	6.50%	\$1,000,000
Blue	6.25%	6.25%	\$500,000
Yellow	6.00%	6.00%	\$100,000
Green	5.25%	5.25%	New Agent

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NOTE: Products shown are base pricing for 10 year, compensation can change based on State and product type

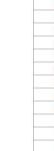
NOTE: Agency must maintain 50% of previous year production to retain current level for following year

NOTE: Producer at PLATINUM & BLACK level must have a minimum of \$1MM issue paid in last 12 months to maintain level

Global Atlantic FFI Producer









FFL	Producer
140	110
135	105
130	100
125	95
120	90
115	85
110	80
105	75
100	70
95	65
90	60
85	55
80	50
75	45
70	40
65	40







oducer	FFL	Producer
105	140	130
100	135	125
95	130	120
90	125	115
85	120	110
80	115	105
75	110	100
70	105	95
65	100	90
60	95	85
55	90	80
50	85	75
45	80	70
40	75	65
40	70	60
40	65	55

	Fibuucei
140	110
135	105
130	100
125	95
120	90
115	85
110	80
105	75
100	70
95	65
90	60
85	55
80	50
75	45
70	40
65	40

A Common	
140	90
135	90
130	90
125	90
120	90
115	85
110	85
105	85
100	80
95	80
90	70
85	70
80	60
75	60
70	50
65	50

^{**} Agencies in downline count as 50% production. Agencies TWO levels deep count as 25% production