

**ANNUITY CARRIER COMMISSION GUIDE**



Annual Production	Agency		Lifetime Production
Red \$75MM**	8.50%		
Royal \$50MM**	8.00%	Producer	
Black \$24MM**	7.50%	7.50%	\$10,000,000
Platinum \$12MM**	7.00%	7.00%	\$5,000,000
Gold	6.75%	6.75%	\$2,000,000
Silver	6.50%	6.50%	\$1,000,000
Blue	6.25%	6.25%	\$500,000
Yellow	6.00%	6.00%	\$100,000
Green	5.25%	5.25%	New Agent

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**NOTE:** Products shown are base pricing for 10 year, compensation can change based on State and product type

**NOTE:** Agency must maintain 50% of previous year production to retain current level for following year

**NOTE:** Producer at PLATINUM & BLACK level must have a minimum of \$1MM issue paid in last 12 months to maintain level

\*\*Agencies in downline count as 50% production. Agencies TWO levels deep count as 25% production



FFL	Producer
140	110
135	105
130	100
125	95
120	90
115	85
110	80
105	75
100	70
95	65
90	60
85	55
80	50
75	45
70	40
65	40

FFL	Producer
140	90
135	90
130	90
125	90
120	90
115	85
110	85
105	85
100	80
95	80
90	70
85	70
80	60
75	60
70	50
65	50

FFL	Producer
140	110
135	105
130	100
125	95
120	90
115	85
110	80
105	75
100	70
95	65
90	60
85	55
80	50
75	45
70	40
65	40

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140	105
135	100
130	95
125	90
120	85
115	80
110	75
105	70
100	65
95	60
90	55
85	50
80	45
75	40
70	40
65	40

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140	130
135	125
130	120
125	115
120	110
115	105
110	100
105	95
100	90
95	85
90	80
85	75
80	70
75	65
70	60
65	55